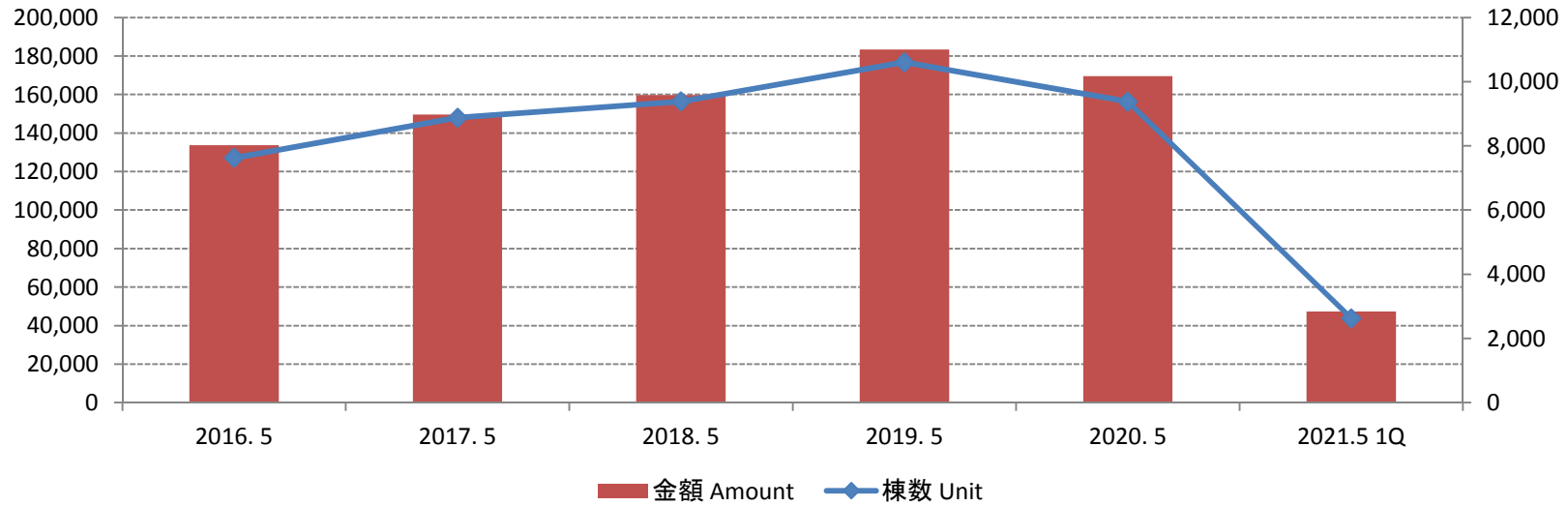


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注文住宅 実績推移
Changes in orders of custom-build homes

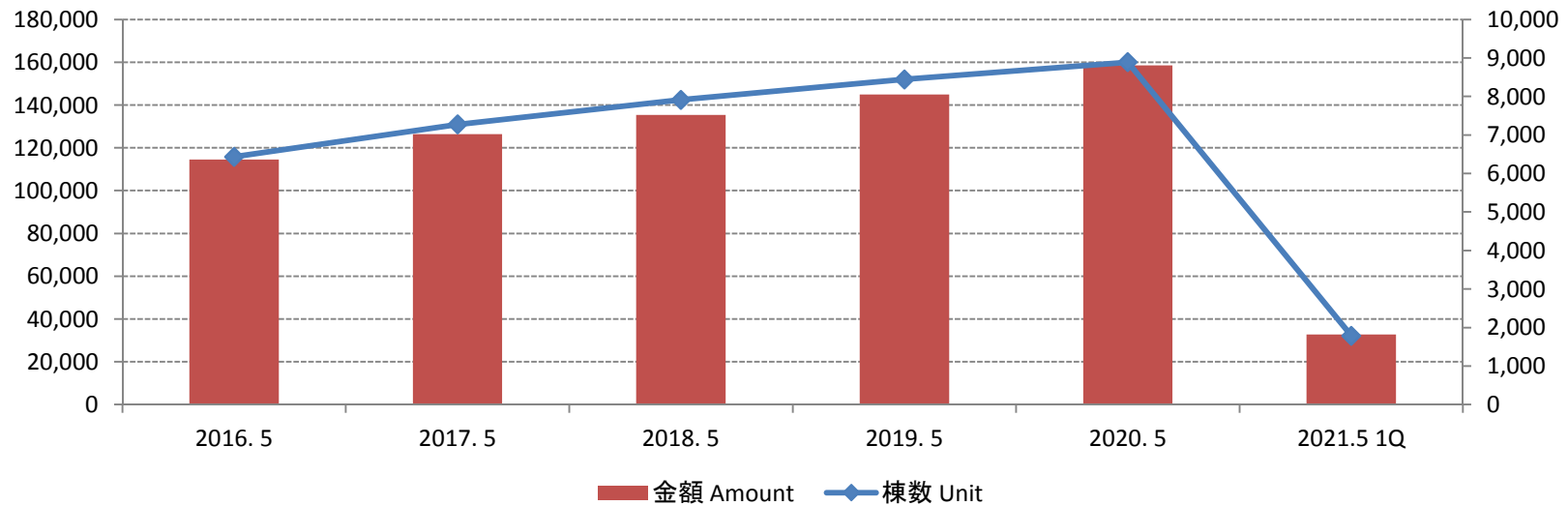


〈受注棟数・金額 Changes in orders〉

棟数 Unit	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
注文住宅 Custom-build homes	7,626	8,877	9,386	10,604	9,380	2,625
注文住宅 Custom-build homes	7,626	8,877	9,386	10,604	9,380	2,615
特殊建築物 Special construction	-	-	-	-	-	10
戸建分譲住宅 Detached Homes	358	372	440	526	713	224
計 Total	7,984	9,249	9,826	11,130	10,093	2,849

金額(百万円) Amount(¥Million)	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
注文住宅 Custom-build homes	133,718	149,659	159,711	183,320	169,582	47,202
特殊建築物 Special construction	-	-	-	-	-	129
戸建分譲住宅 Detached homes	5,514	5,668	6,860	8,270	11,520	3,650

注文住宅 実績推移
Changes in sales of custom-build homes



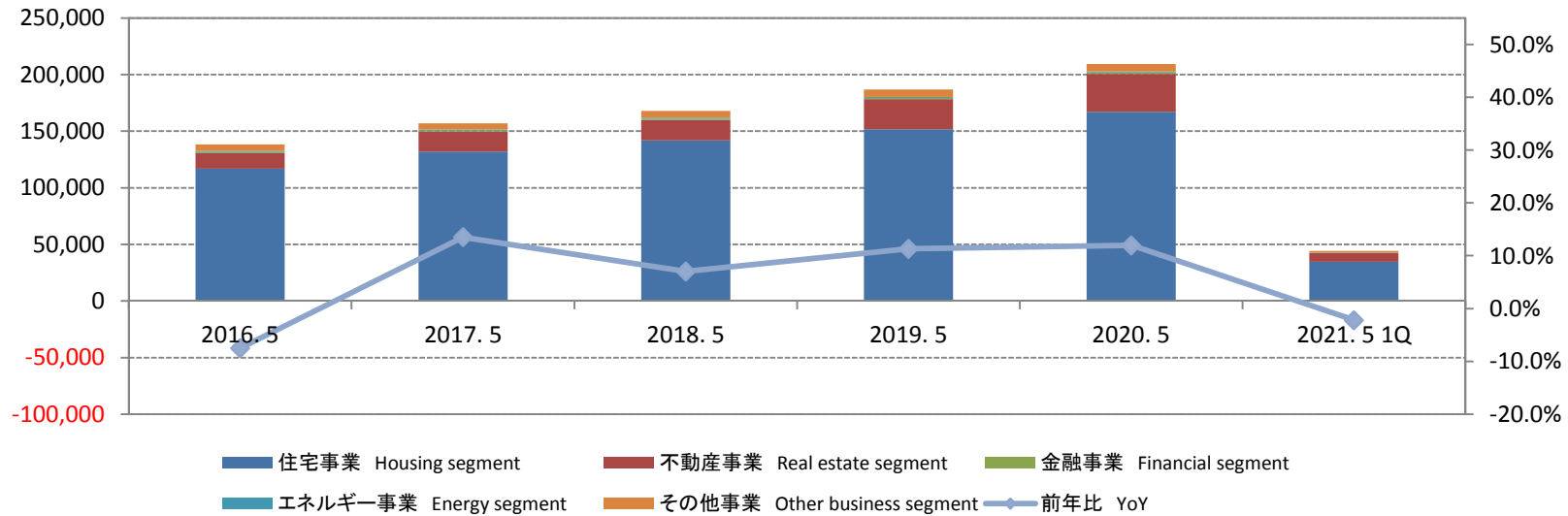
〈販売棟数・金額 Changes in sales〉

棟数 Unit	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
注文住宅 Custom-build homes	6,433	7,275	7,913	8,444	8,890	1,787
既存ライン Standard line	6,388	6,852	7,144	7,667	8,050	1,641
ハイライン High-end line	-	-	2	0	-	-
ベーシックライン Low-end line	45	423	767	777	840	146
特殊建築物 Special construction	1	-	-	-	-	-
戸建分譲住宅 Detached homes	347	346	397	472	620	217
計 Total	6,781	7,621	8,310	8,916	9,510	2,004

金額(百万円) Amount(¥Million)	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
注文住宅 Custom-build homes	114,484	126,423	135,410	144,872	158,480	32,796
特殊建築物 Special construction	34	0	-	-	-	-
戸建分譲住宅 Detached homes	10,319	10,914	12,596	13,866	18,589	6,480

連結売上高 Net sales (Consolidated)

連結売上高 セグメント別推移
Changes in sales by segment



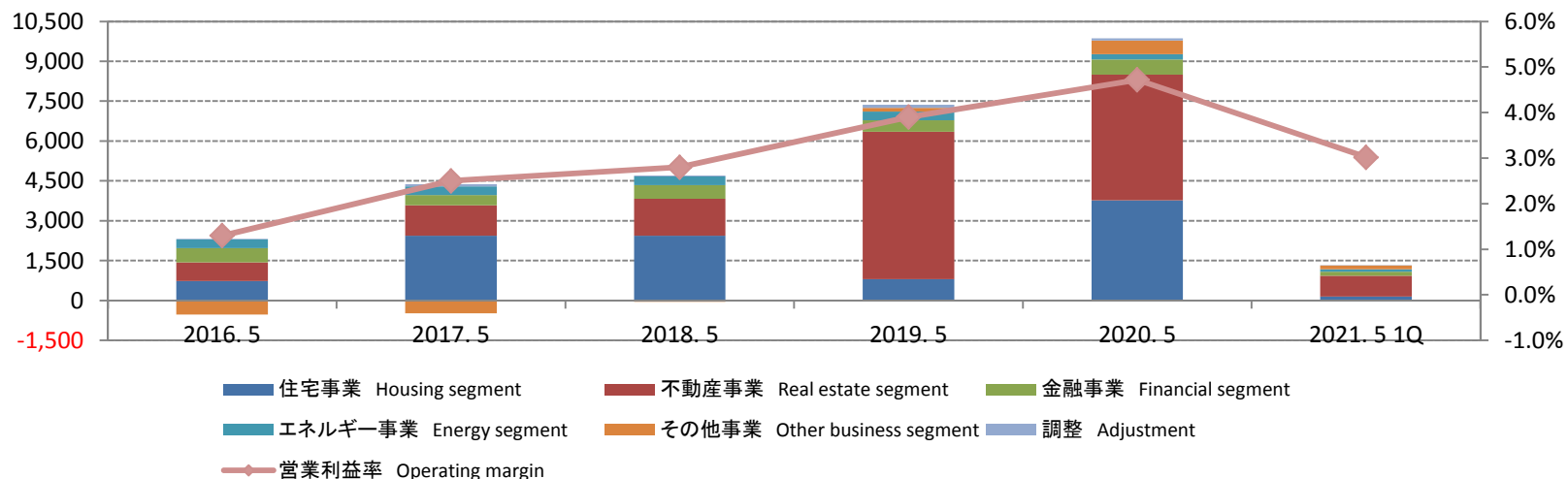
〈売上高 Net sales (Consolidated)〉

金額(百万円) Amount(¥Million)	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
売上高 Net sales	138,379	157,001	167,915	186,874	209,207	44,230
前年比 YoY	-7.5%	13.5%	7.0%	11.3%	12.0%	-2.2%

〈セグメント別業績 Sales by segment (Consolidated)〉

金額(百万円) Amount(¥Million)	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
住宅事業 Housing segment	116,810	131,900	141,847	151,647	167,099	34,728
非住宅事業 Non-Housing segment	21,568	25,100	26,068	35,227	42,108	9,501
不動産事業 Real estate segment	13,762	17,666	18,019	26,640	33,427	7,602
金融事業 Financial segment	1,143	1,060	1,163	1,165	1,434	345
エネルギー事業 Energy segment	850	901	880	882	791	239
その他事業 Other business segment	5,812	5,472	6,004	6,538	6,454	1,314
計 Total	138,379	157,001	167,915	186,874	209,207	44,230

連結営業利益 セグメント別推移
Changes in operating income by segment



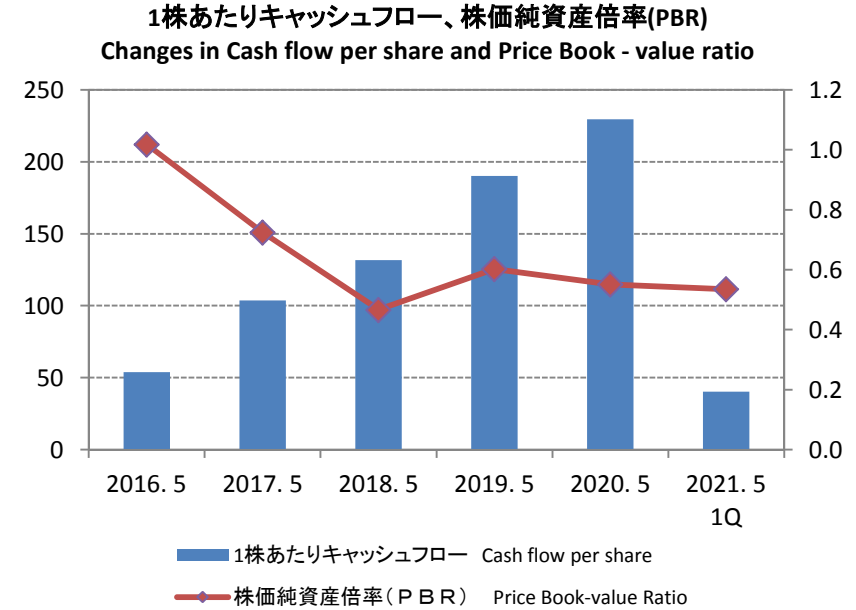
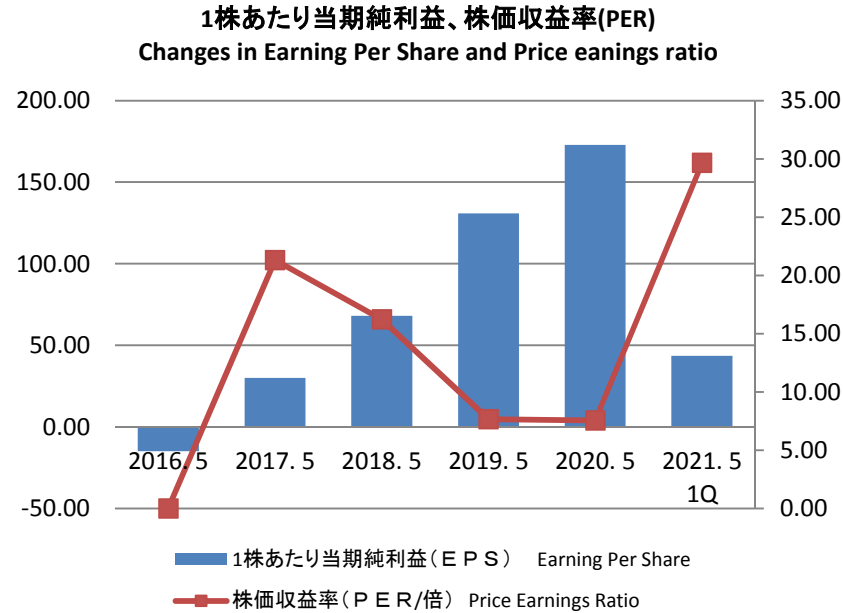
〈営業利益 Changes in operating income (Consolidated)〉

金額(百万円) Amount(¥Million)	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
営業利益 Operating income	1,803	3,901	4,653	7,366	9,873	1,335
営業利益率 Operating margin	1.3%	2.5%	2.8%	3.9%	4.7%	3.0%

〈セグメント別業績 Changes in operating income by segment (Consolidated)〉

金額(百万円) Amount(¥Million)	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
住宅事業 Housing segment	736	2,437	2,444	801	3,775	148
非住宅事業 Non-Housing segment	1,032	1,387	2,176	6,450	6,011	1,166
不動産事業 Real estate segment	699	1,146	1,383	5,553	4,726	789
金融事業 Financial segment	532	387	516	432	564	142
エネルギー事業 Energy segment	326	328	330	327	206	100
その他事業 Other business segment	-525	-475	-53	135	513	133
調整 Adjustment	34	76	31	115	86	19
計 Total	1,803	3,901	4,653	7,366	9,873	1,335

1株あたり情報 Per share date



	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
1株あたり当期純利益(EPS) Earning Per Share	-14.84	30.00	68.12	130.89	172.76	43.52
株価収益率(PER/倍) Price Earnings Ratio	-	21.30	16.22	7.66	7.55	29.64
1株あたりキャッシュフロー Cash flow per share	54	104	132	190	230	40
株価純資産倍率(PBR) Price Book-value Ratio	1.0	0.7	0.5	0.6	0.6	0.5
年度末株価(円) Stock price at the end of the fiscal year	435	639	1,105	1,002	1,304	1,290

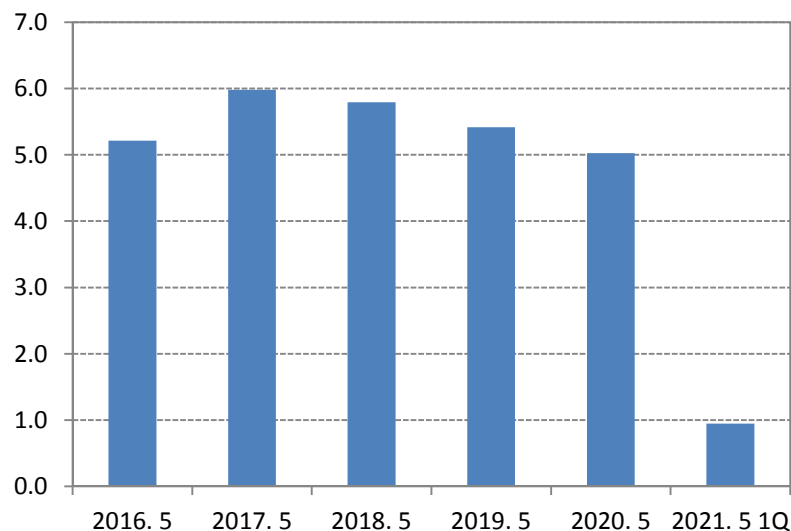
※株価収益率 = 株価(各年度末) / 1株あたり親会社株主に帰属する当期純利益

※キャッシュ・フロー = 親会社株主に帰属する当期純利益 + 減価償却費

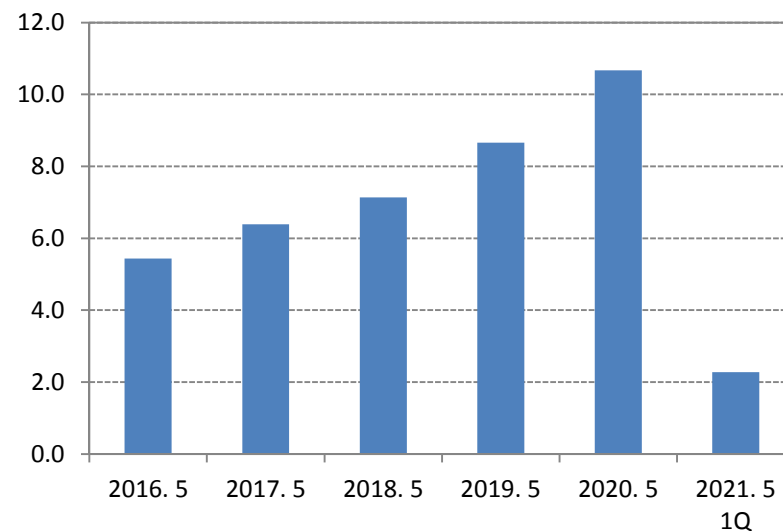
※PER = Stock price (the end of the fiscal year) / Profit for the year attributable to owners of parent per share

※Cash flow = Profit for year attributable to owners of parent + Depreciation expenses

棚卸資産回転率
Changes in Inventory turnover rate



有形固定資産回転率
Tangible fixed asset turnover rate



	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
たな卸資産回転率 Inventory turnover rate	5.2	6.0	5.8	5.4	5.0	0.9
有形固定資産回転率 Tangible fixed asset turnover rate	5.4	6.4	7.1	8.7	10.7	2.3

※棚卸資産回転率 = 売上原価 / 棚卸資産

※有形固定資産回転率 = 売上高 / 有形固定資産

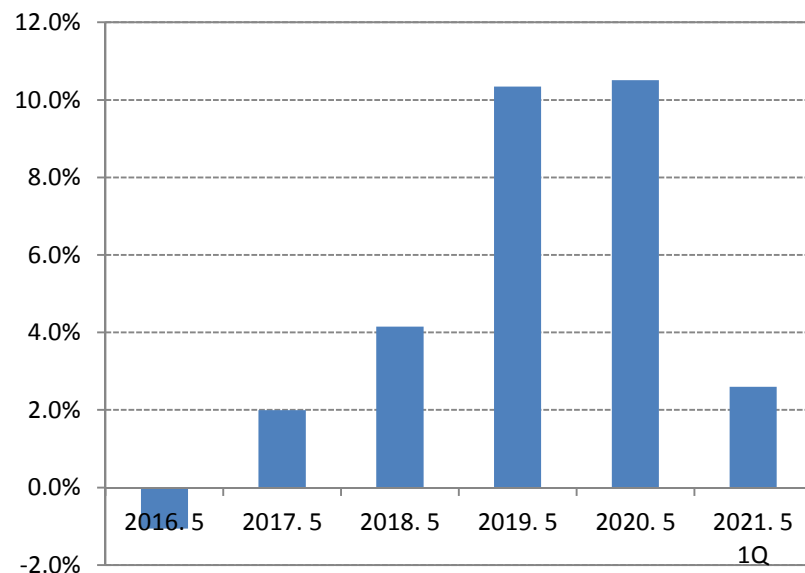
※棚卸資産、有形固定資産は期中平均値

※Inventory turnover rate = Cost of sales / Inventory

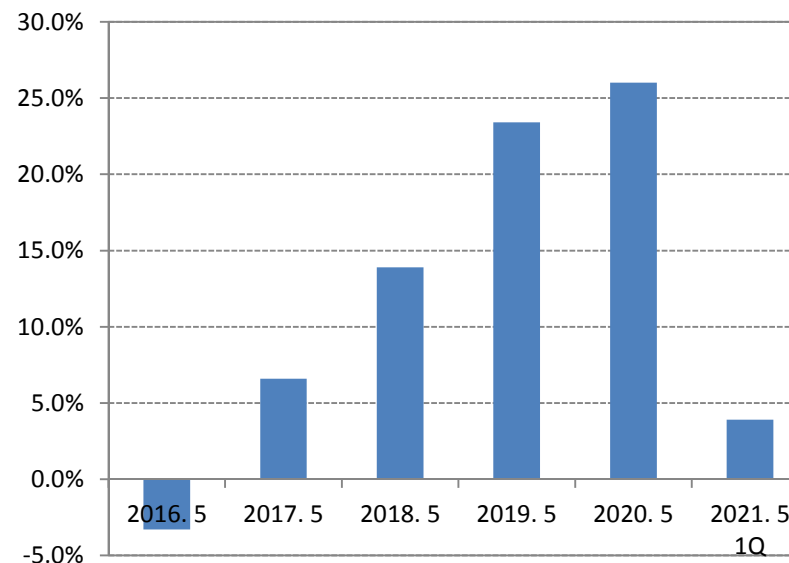
※Tangible fixed asset turnover rate = Net sales / Tangible fixed assets

※Inventory and tangible fixed assets are average for the period.

投下資本利益率(ROIC)



株主資本利益率(ROE)



	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5 1Q
投下資本利益率(ROIC)	-1.1%	2.0%	4.1%	10.3%	10.5%	2.6%
株主資本利益率(ROE)	-3.3%	6.6%	13.9%	23.4%	26.0%	3.9%
D/Eレシオ D/E ratio	2.13	2.34	2.35	1.21	1.42	1.42

※投下資本利益率(ROIC) = 親会社株主に帰属する当期純利益 / 投下資本
 ※投下資本 = 純資産 + 有利子負債

※株主資本利益率(ROE) = 親会社株主に帰属する当期純利益 / 株主資本

※D/Eレシオ = 負債 / 株主資本

※株主資本は期中平均値を使用

※ROIC = Profit for the year attributable to owners of parent / Invested capital

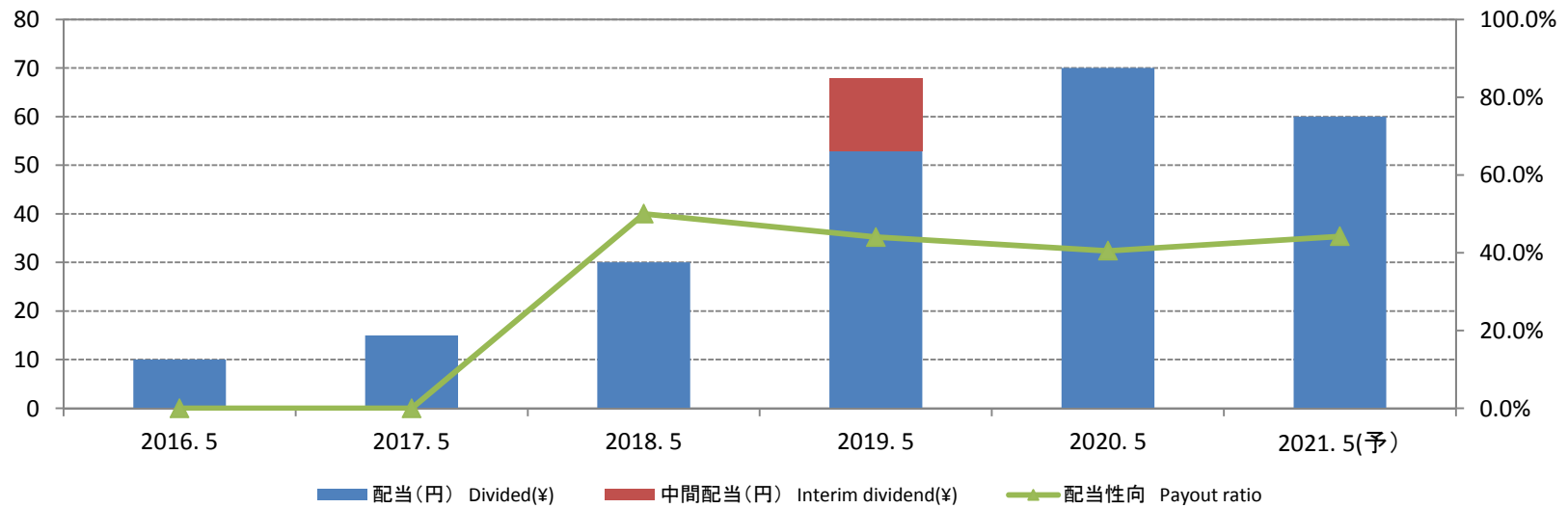
※Invested capital = Net assets + Interest-bearing debts

※ROE = Profit for the year attributable to owners of parent / Invested capital

※D/E ratio = Liabilities / Shareholder's equity

※Shareholder's equities are average during the period.

配当金額、配当性向
Changes in Divided and Payout ratio



	2016.5	2017.5	2018.5	2019.5	2020.5	2021.5(予)
配当(円) Divided(¥)	10.00	15.00	30.00	53.00	70.00	60.00
中間配当(円) Interim dividend(¥)	-	-	-	15.00	-	-
配当性向 Payout ratio	-	50.0%	44.0%	40.5%	40.5%	44.2%

株式の状況 The state of share distribution

〈株式の状況 The state of share distribution〉

	2018年5月31日現在 As of May 31,2018			2019年5月31日現在 As of May 31,2019			2020年5月31日現在 As of May 31,2020		
	株主数 Shareholder's	株式数 Number of shares	株式数比率 Percentage	株主数 Shareholder's	株式数 Number of shares	株式数比率 Percentage	株主数 Shareholder's	株式数 Number of shares	株式数比率 Percentage
個人・その他 Individuals and others	27,043	11,785,292	39.2%	33,668	13,340,010	44.4%	36,620	13,367,007	45.4%
金融機関 Financial institutions	26	3,561,000	11.8%	24	2,429,400	8.1%	27	2,171,400	7.4%
銀行・信託銀行 Banks, Trust banks	18	3,256,500	10.8%	18	2,127,000	7.1%	17	1,801,800	6.1%
生命保険会社 Life insurance companies	4	2,300	0.0%	2	2,200	0.0%	5	63,800	0.2%
損害保険会社 Nonlife insurance companies	3	300,000	1.0%	3	300,000	1.0%	3	300,000	1.0%
その他金融 Other financial institutions	1	2,200	0.0%	1	200	0.0%	2	5,800	0.0%
その他国内法人 Other domestic companies	93	12,925,003	43.0%	132	12,973,706	43.2%	126	11,430,908	38.8%
外国人 Foreigners	97	1,042,210	3.5%	124	1,173,390	3.9%	164	2,269,921	7.7%
個人 Individuals	32	4,004	0.0%	46	5,404	0.0%	49	8,105	0.0%
法人 Companies	65	1,038,206	3.5%	78	1,167,986	3.9%	115	2,261,816	7.7%
証券会社 Securities companies	23	742,295	2.5%	24	139,294	0.5%	22	216,563	0.7%
自己名義株式 Treasury stock	-	-	-	-	-	-	1	1	-
計 Total	27,282	30,055,800	100.0%	33,972	30,055,800	100.0%	36,960	29,455,800	100.0%

大株主一覧 Major shareholders

〈大株主一覧 Major shareholders〉

	2019年5月31日現在 As of May 31,2019			2020年5月31日現在 As of May 31,2020		
	株主名 Share holder	株式数 Number of shares	議決権比率 Voting share ratio	株主名 Share holder	株式数 Number of shares	議決権比率 Voting share ratio
1	株式会社TAMAX TAMAX, Co.	11,391,200	37.9%	株式会社TAMAX TAMAX, Co.	11,391,200	37.9%
2	株式会社ヤマダ電機 YAMADA DENKI CO., LTD.	1,491,000	4.9%	玉木 康裕 Yasuhiro Tamaki	871,700	4.9%
3	玉木 康裕 Yasuhiro Tamaki	871,700	2.9%	玉木 和惠 Kazue Tamaki	871,700	2.9%
4	玉木 和惠 Kazue Tamaki	871,700	2.9%	玉木 伸弥 Shinya Tamaki	871,700	2.9%
5	玉木 伸弥 Shinya Tamaki	871,700	2.9%	玉木 克弥 Katsuya Tamaki	871,700	2.9%
6	玉木 克弥 Katsuya Tamaki	871,700	2.9%	タマホームグループ従業員持株会 Employee Stock Ownership of TamaHome	638,100	2.9%
7	タマホームグループ従業員持株会 Employee Stock Ownership of TamaHome	705,400	2.3%	日本マスタートラスト信託銀行株式会社（信託口） The Master Trust Bank of Japan, Ltd. (Trust A/C)	436,000	2.3%
8	日本トラスティ・サービス信託銀行株式会社（信託口） Japan Trustee Services Bank, Ltd. (Trust A/C)	539,600	1.8%	日本トラスティ・サービス信託銀行株式会社（信託口） Japan Trustee Services Bank, Ltd. (Trust A/C)	266,500	1.8%
9	日本マスタートラスト信託銀行株式会社（信託口） The Master Trust Bank of Japan, Ltd. (Trust A/C)	404,800	1.3%	CREDIT SUISSE SECURITIES(USA) LCC SPCL. FOR EXCL. BEN	213,092	1.3%
10	日本トラスティ・サービス信託銀行株式会社（信託口5） Japan Trustee Services Bank, Ltd. (Trust A/C5)	256,300	0.9%	日本トラスティ・サービス信託銀行株式会社（信託口） Japan Trustee Services Bank, Ltd. (Trust A/C)	196,900	0.9%

連結貸借対照表

Consolidated balance sheets

		2017. 5	2018. 5	2019. 5	2020. 5	2021. 5 1Q
資産の部	Assets					
流動資産	Current assets	54,037	61,012	62,920	75,519	73,091
現金及び預金	Cash and deposits	26,706	31,627	27,013	30,993	26,978
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction	1,517	1,284	1,278	1,357	1,174
営業貸付金	Operating loans	2,971	3,124	4,959	6,801	7,527
販売用不動産	Real estate for sale	4,682	7,717	8,191	6,377	8,164
未成工事支出金	Cost on uncompleted construction contracts	5,905	7,692	11,048	11,873	12,637
仕掛販売用不動産	Real estate for sale in process	9,055	7,672	8,645	16,300	14,816
その他のたな卸資産	Other inventories	441	573	502	479	487
繰延税金資産	Deferred tax assets	1,105	-	-	-	-
その他	Other	1,657	1,325	1,283	1,342	1,311
貸倒引当金	Allowance for doubtful accounts	-6	-3	-2	-6	-6
固定資産	Fixed asset	29,313	29,754	26,577	26,193	26,126
有形固定資産	Property, Plant and equipment	23,705	23,377	19,778	19,434	19,370
建物及び構築物	Buildings and structures	11,244	11,155	8,923	9,316	9,229
機械装置及び運搬具	Machinery, equipment and vehicles	3,902	3,683	3,467	3,236	3,194
土地	Land	8,245	8,240	6,846	6,698	6,696
リース資産	Lease assets	162	130	153	33	29
建設仮勘定	Construction in progress	36	19	249	13	90
その他	Other	113	147	137	136	129
無形固定資産	Intangible assets	232	160	117	832	824
投資その他の資産	Investments and other assets	5,375	6,216	6,680	5,926	5,931
投資有価証券	Investment securities	1,494	1,499	1,444	514	448
長期貸付金	Long-term loans receivable	83	85	81	77	76
繰延税金資産	Deferred tax assets	68	1,017	1,546	1,789	1,869
その他	Other	4,382	4,124	4,111	4,053	4,045
貸倒引当金	Allowance for doubtful accounts	-652	-510	-503	-509	-508
資産合計	Total	83,350	90,767	89,497	101,713	99,217

連結貸借対照表

Consolidated balance sheets

		2017. 5	2018. 5	2019. 5	2020. 5	2021. 5 1Q
負債の部	Liabilities					
流動負債	Current liabilities	47,625	53,103	60,691	68,847	67,262
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	12,174	12,793	14,528	14,260	12,527
短期借入金	Short-term loans payable	7,309	8,475	8,585	15,336	17,483
1年内償還予定の社債	Current portion of bonds	200	100	-	-	-
1年内返済予定の長期借入金	Current portion of long-term loans payable	4,999	6,264	3,907	3,785	3,639
未払法人税等	Income taxes payable	1,972	863	2,071	2,389	170
未成工事受入金	Advances received on uncompleted construction contracts	13,921	17,255	23,191	22,977	25,767
完成工事補償引当金	Provision for warranties for completed construction	1,065	1,037	1,230	1,362	1,397
賞与引当金	Provision for bonuses	246	243	146	191	671
その他	Other	5,735	6,071	7,029	8,543	5,606
固定負債	Noncurrent liabilities	21,636	22,151	10,615	11,633	11,559
社債	Bonds payable	100	-	-	-	0
長期借入金	Long-term loans payable	18,709	19,087	7,346	8,263	7,855
資産除去債務	Asset retirement obligations	1,547	1,562	1,558	1,567	1,813
その他	Other	1,279	1,501	1,710	1,801	1,890
負債合計	Subtotal	69,261	75,254	71,307	80,480	78,822
純資産の部	Net assets					
株主資本	Shareholders' equity	13,570	15,161	17,743	20,818	20,038
資本金	Capital stock	4,310	4,310	4,310	4,310	4,310
資本剰余金	Capital surplus	4,362	4,356	4,357	4,280	4,280
利益剰余金	Retained earnings	4,898	6,494	9,076	12,228	11,448
自己株式	Treasury Stock	-	-	-	-0	-0
その他の包括利益累計額	Accumulated other comprehensive income	348	325	393	358	295
その他有価証券評価差額金	Valuation difference on available-for-sale securities	11	13	4	20	19
繰延ヘッジ損益	Deferred gains or losses on hedges	-1	-0	3	0	-2
為替換算調整勘定	Foreign currency translation adjustment	338	313	385	338	278
非支配株主持分	Non-controlling shareholders' equity	168	25	52	55	60
純資産合計	Subtotal	14,088	15,513	18,190	21,232	20,395
負債純資産合計	Total	83,350	90,767	89,497	101,713	99,217

連結損益計算書

Consolidated statements of income

		2017. 5	2018. 5	2019. 5	2020. 5	2021. 5 1Q
売上高	Net sales	157,001	167,915	186,874	209,207	44,230
売上原価	Cost of sales	117,036	126,701	140,873	159,269	33,666
売上総利益	Gross profit	39,964	41,214	46,000	49,937	10,563
利益率	profit margin	25.5%	24.5%	24.6%	23.9%	23.9%
販管費及び一般管理費	Selling, general and administrative expenses	36,063	36,560	38,633	40,064	9,228
役員報酬	Directors' compensations	936	905	1,014	989	258
従業員給料手当	Employees' salaries	12,259	12,508	12,681	12,997	3,338
従業員賞与	Employees' bonuses	1,020	1,049	1,362	2,299	-25
賞与引当金繰入額	Provision for bonuses	185	163	100	129	315
退職給付費用	Retirement benefit costs	186	409	452	518	120
法定福利費	Welfare expenses	1,966	2,044	2,031	2,252	523
通信交通費	Correspondence and transportation expenses	1,166	1,214	1,292	1,286	307
広告宣伝費	Advertising and promotion expenses	6,052	6,248	7,365	7,494	1,634
貸倒引当金繰入額	Provision of allowance for doubtful accounts	-	0	-2	13	0
賃借料	Rent expenses	4,893	4,784	4,648	4,514	1,078
減価償却費	Depreciation	1,903	1,553	1,430	1,274	365
その他販管費	Other	5,492	5,678	6,256	6,294	1,310
営業利益	Operating income	3,901	4,653	7,366	9,873	1,335
利益率	profit margin	2.5%	2.8%	3.9%	4.7%	3.0%

連結損益計算書

Consolidated statements of income

		2017. 5	2018. 5	2019. 5	2020. 5	2021. 5 1Q
営業外収益	Non-operating income	437	285	260	459	58
受取利息	Interest income	62	12	7	4	0
受取配当金	Dividends income	0	0	0	0	0
為替差益	Foreign exchange gain	73	-	-	-	-
受取地代家賃	Land and house rent received	-	19	27	27	-
仕入割引	Purchase discount	-	64	55	75	15
持分法による投資利益	Investment gain on equity method	-	-	-	0	-
受取和解金	Settlement received	-	-	-	191	-
違約金収入	Penalty income	71	78	74	84	20
その他	Other	229	108	94	74	21
営業外費用	Non-operating expenses	863	909	672	578	94
支払利息	Interest expenses	380	380	336	207	62
シンジケートローン手数料	Commission for syndicate loan	153	125	90	60	-
アレンジメントフィー	Arrangement fee	36	64	-	94	-
為替差損	Foreign exchange losses	-	44	12	29	0
投資事業組合運用損	Loss on investments in partnership	-	111	53	23	-
持分法による投資損失	Equity in losses of affiliates	-	-	0	-	0
その他	Other	293	183	179	163	32
経常利益	Ordinary income	3,475	4,029	6,955	9,754	1,298
利益率	profit margin	2.2%	2.4%	3.7%	4.7%	2.9%
特別利益	Extraordinary income	17	52	82	9	32
固定資産売却益	Gain on sales of noncurrent assets	17	52	-	5	0
投資有価証券売却益	Gain on sale of investment securities	-	-	-	3	-
事業撤退損戻入益	Reversal of loss on business withdrawal	-	-	82	-	-
為替換算調整勘定取崩益	Foreign currency translation adjustments reversal gains	-	-	-	-	31
特別損失	Extraordinary loss	922	1,045	1,281	1,558	19
固定資産売却損	loss from sale of fixed assets	33	-	-	-	-
固定資産除却損	Loss on retirement of noncurrent assets	189	52	39	118	16
投資有価証券評価損	Loss on valuation of investment securities	-	5	-	948	-
リース解約損	Loss on cancellation of lease contracts	9	5	14	17	2
減損損失	Impairment loss	564	74	987	360	-
賃貸借契約解約損	Loss on cancellation of leasehold contracts	6	4	-	-	-
関係会社出資金売却損	Loss on sale of investments in capital of subsidiaries and affiliates	-	-	238	-	-
和解金	Settlement package	-	100	-	-	-
事業撤退損	Loss on business withdrawal	-	802	-	112	-
その他	Other	119	-	-	-	-
税金等調整前当期純利益	Income before income taxes and minority interests	2,570	3,036	5,756	8,205	1,311
利益率	profit margin	1.6%	1.8%	3.1%	3.9%	3.0%
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	14	901	2,047	3,934	5,109
						1,282